In re:

# ORIGINAL

040000

UNITED STATES BANKRUPTCY COURT
NORTHERN DISTRICT OF OHIO
FASTERN DIVISION

C4 APR -5 AH 10: 05

- 1.0	)	COMMISSION CLERK	1
PS EXECUTIVE CENTERS, INC.,	) CASE NO. 04-10686	<u> </u>	
Debtor.	) CHAPTER 11	i ·	•
Decion.	) JUDGE ARTHUR I. HARI	RIS S	

### FINAL ORDER AUTHORIZING LIMITED USE OF CASH COLLATERAL

This matter came before the Court on the " ... Motion for Order Authorizing Debtor's Limited Use of Cash Collateral ..." (the "Motion"), filed by PS Executive Centers, Inc., debtor and debtor-in-possession (the "Debtor"). In the Motion, the Debtor seeks authority to use certain funds which are or may be cash collateral, in order to pay various ongoing operating expenses, subject to the terms and provisions of this Order.

Notice of a hearing on the Motion was given to counsel for First Merit Bank, N.A. (the "Bank"), which claims to have a lien on cash collateral, counsel for Fifth Third Bank (a secured creditor of the Debtor), the Office of the United States Trustee, and the holders of the twenty largest unsecured claims as set forth on the list filed pursuant to Fed. R. Bankr. P. 1007(d). And the Court, having considered such evidence and argument of counsel as it deems appropriate, and otherwise being duly advised, now finds and concludes as follows:

A. This Court has jurisdiction of this matter pursuant to 28 U.S.C. §§ 1334 and 157. Venue of this Chapter 11 case in this district and division is proper pursuant to 28 U.S.C. §§ 1408 and 1409. This is a "core" proceeding, for purposes of 28 U.S.C. § 157(b), as to which this Court may enter a final order.

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- B. Notice of the hearing on the Motion is adequate and sufficient under the particular circumstances, for purposes of 11 U.S.C. §§ 102(1), 105, 361, 363, Fed. R. Bankr. P. 2002, 4001, 9007, 9013, 9014, and other applicable law and rules of Court.
- C. Pre-petition, the Debtor borrowed an aggregate principal amount of approximately \$800,000 from the Bank pursuant to the following documents (collectively, the "First Merit Loan Documents"):
  - 1. A "Business Loan Agreement" and "Promissory Note" dated May 10, 1999, by and between the Bank and the Debtor, pursuant to which the Bank agreed to make a term loan of \$420,000 to the Debtor;
  - 2. A "Business Loan Agreement" and "Promissory Note" dated June 13, 2002, by and between the Bank and the Debtor, pursuant to which the Bank agreed to make a series of loans not to exceed \$380,000 to the Debtor;
  - 3. A "Commercial Security Agreement" dated May 10, 1999, by and between the Bank and the Debtor, pursuant to which Debtor granted the Bank a first priority security interest in, *inter alia*, the Debtor's accounts receivables, inventory, chattel paper, equipment, general intangibles and proceeds thereof; and,
  - 4. A. "Commercial Security Agreement" dated June 13, 2002, by and between the Bank and the Debtor, pursuant to which Debtor granted the Bank a first priority security interest in, *inter alia*, the Debtor's accounts receivables, inventory, chattel paper, equipment, general intangibles and proceeds thereof.
- A. The Debtor has certain funds on deposit or in investments in accounts not with the Bank (the "Reserve Funds"). The Debtor asserts that neither the Bank nor any other creditor has a perfected lien in respect of the Reserve Funds. For purposes of the Motion, the Debtor has reserved its rights to contest the extent, validity, perfection, priority, and enforceability of any claimed lien on the Reserve Funds, and the Court hereby makes no finding or determination as to the extent, validity, perfection, priority, or enforceability of any lien claimed in or to the Reserve Funds or any other property of the estate or of the Debtor, reserving

any such finding or determination for a subsequent order. To the extent the term "cash collateral" is used herein, it is meant to include only that property of the estate which the Court hereafter determines to be "cash collateral" for purposes of 11 U.S.C. § 363(a), which may or may not (depending upon further determinations of this Court) include the Reserve Funds.

B. Attached to this Order as Exhibit 1 is a proposed form of budget covering the months of March and April, 2003 (the "Period"), and which sets forth various expenses that the Debtor proposes to pay during such Period (the "Budget"). The Court finds and determines that the amounts of expenses that the Debtor proposes to pay under the Budget are customary and reasonable. It therefore is appropriate to authorize the Debtor to expend any "cash collateral", Reserve Funds, or other property of the estate to pay the expenses enumerated in such Budget.

C.Thus far, no official committee of unsecured creditors has been appointed in this Chapter 11 case.

Accordingly, based upon the foregoing findings and conclusions, it is hereby ORDERED that:

- (I) The Motion shall be and hereby is granted to the extent set forth hereinbelow;
- (II) The Debtor shall be and hereby is authorized during the Period to expend any cash collateral, Reserve Funds, or other property of the estate to pay those expenses that are enumerated in the Budget, and otherwise to comply with the Budget. The Budget may be modified or amended at the request of the Debtor, either with the consent of the Bank (without further notice, hearing, or order of the Court) or, if the Bank declines to so consent, upon further order of this Court (entered after notice and a hearing);
- (III) As adequate protection for the Debtor's use of any cash collateral in which the Bank has or may have an interest (as to which the Court has made no determination):

- (A) the Bank shall be and hereby is granted a replacement lien, to the same extent, validity, enforceability, perfection and priority as any lien(s) the Bank had immediately preceding the date upon which this Chapter 11 case was commenced (the "Petition Date"), to the extent of any diminution in the value of the Bank's interest in the estate's interest in cash collateral, on all of the Debtor's postpetition accounts receivable, equipment, inventory, general intangibles, and proceeds thereof. Nothing herein shall be deemed to grant the Bank a lien in any Reserve Funds, (i) except and to the extent (if any) that such Reserve Funds were subject to a valid, attached, enforceable, and duly perfected lien or security interest in favor of the Bank immediately before the Petition Date (as to which the Court has made no determination), and (ii) except and to the extent of any diminution in the Bank's cash collateral position during the Interim Period, which to the extent there is diminution during the Interim Period, the Bank shall have a lien on the Reserve Funds:
- (B) the Bank reserves its rights to claim diminution to its other collateral and to seek an Order of this Court that it is entitled to a 507 (b) administrative expense claim to the extent of such diminution;
- (A)C The Debtor shall provide to the Bank any reports which the Debtor supplies to the Office of the United States Trustee and further shall provide to the Bank, on a weekly basis (i) a report of the status of the Debtor's accounts receivable, (ii) a report as to the status of cash including detail with respect to actual cash receipts and disbursements for such period and a statement of available cash, and (ii) a report on the status of any new purchase orders received during the previous week; and
- (A)D Notwithstanding anything to the contrary contained herein, the Debtor, and all creditors and parties in interest are deemed to reserve the right to evaluate, investigate and challenge the amount, scope, extent, validity, perfection, priority and enforcement of Bank's pre-petition liens and security interests in the Collateral.

(IV)	deemed automatically perfected, we on behalf of the Bank, to the sampetition property of the Debtor we Date.	oursuant to paragraph (III)(A) hereof shall be without the necessity of any further action by or me extent that the Bank's lien(s) on any prevas perfected immediately before the Petition  TED STATES BANKRUPTCY JUDGE
APPROVED:		NO OBJECTION:
/s/ Harry W. C	Greenfield	/ s / M a r i a
	ne Center nio 44114 00	Giannirakis MARIA GIANNIRAKIS Office of the United States Trustee 200 Public Square - 20th Floor Suite 3300 Cleveland, Ohio 44114 (216) 522-7800
APPROVED:		
/s/ Bruce Hun J. BRUCE HU VORYS, SAT & PEASE LL First National 106 S. Main S Akron, Ohio	JNSICKER FER, SEYMOUR P Tower Street	_

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(330) 208-1000

#### CERTIFICATE OF SERVICE

A copy of the Order was served via regular US Mail postage pre-paid this \_\_\_\_ day of \_\_\_\_\_, 2004 to the following:

APA/AP Capital Group Sandy Gould 1301 N Hagadon Road East Lansing, MI 48823

Lake Business Products, Inc. 37200 Research Drive Eastlake, OH 44095

Renaissance Worldwide 445 Hutchinson Avenue, Suite 185 Columbus, OH 43235

PriceWaterhouse Coopers, LLP 3109 W. Drive ML King Jr. Blvd. Tampa, FL 33607-6215

Duke Realty Corporation c/o Ann Colussi Dee 4225 Naperville Road, suite 150 Lisle, IL 60532

Eli Lily c/o CB Commercial 115 W. Washington Street, #1170 Indianapolis, IN 46204

Northeast Furniture 2350 Hilcrest Road Akron, OH 44305

Strategic Insurance Solutions 8556 Timbertrail Brecksville, OH 44141

Global Marketing Insight 15830 Foltz Industrial Parkway Suite A Strongsville, OH 44149

Orbit-Tech, Inc.

2006 Hogback Road, Suite 6 Ann Arbor, MI 48105

Pangrace, Adam & Sons 21565 Lorain Road P.O. Box 26349 Cleveland, OH 44126-0349

Roth & Associates 4357 Gerguson Drive, Suite 190 Cincinnati, OH 45245

Sankyo Pharma, Inc. Two Hilton Court Parsippany, NJ 07054

SBC Ameritech Bill Payment Center Saginaw, MI 48663-0003

Talk America 6805 Rt. 202 New Hope, PA 18938

United Parcel Service Lockbox 577 Carol Stream, IL 60132-0577

Maria Giannirakis, Esq.
United States Trustee
200 Public Square
BP Building
Cleveland, Ohio 44114-2305

Internal Revenue Service 1240 E. 9<sup>th</sup> Street Room 457 Cleveland, OH 44199

Ohio Department of Taxation Bankruptcy Division

30 E. Broad Street 23<sup>rd</sup> Floor Columbus, OH 43215

Florida Department of Revenue Bankruptcy Section P.O. Box 6668 Tallahasse, FL 32314-6668

Indiana Department of Revenue Bank Division 100 N. Senate Avenue Indianapolis, IN 46204

Cuyahoga Treasurer Jim Rokakis 1219 Ontario Street Cleveland, Ohio 44113

Franklin County Treasurer Richard Cordray 373 S. High Street 17<sup>th</sup> Floor Columbus, OH 43215

Warren County Treasurer Jim Lefevers 406 Justice Drive Lebanon, OH 45036

Manon County Treasurer Gregory N. Jordon 200 E. Washington Street Suite 1001 Indianapolis, IN 46204-3356

Fifth Third Bank 1404 East 9th Street, 3rd Floor Cleveland, OH 44114

First Merit Bank 26065 Lorain Road North Olmsted, OH 44070 Twin Towers 2001 Crocker Road, #420 Westlake, Ohio 44145 One Independence Place 5000 Rockside Road, #130 Independence, Ohio 44131

Goldberg Companies 25101 Chagrin Boulevard, #300 Beachwood, Ohio 44122

Equity Office Prop. Dept. 3763 135 S. LaSalle Chicago, IL 60673 Attn: 10150

Easton Town Center 160 East Town Center Columbus, Ohio 43219

West Ohio 101 West Ohio Street Suite 400 Indianapolis, IN 46204

BTAS, Inc 3572 Dayton Xenia Road Beavercreek, OH 45432 Attn: Angela Fronista-Vlahos

DaimlerChrysler Fleet Operations 800 Chrysler Drive CIMS 483-08-15 Auburn Hills, MI 48326-2757 Attn: Randy Mattson

Ken's Foods P.O. Box 849 1 D'Angleo Drive Marlborough, MA 01752 Attn: Jim Sutherby

Meadowbrook Inc 26600 Telegraph Road Suite 300 Southfield, MI 48034 Attn: General Counsel Quantum Loyalty Systems 288 Village Blvd. Suite 6 Incline Village, NV 89451 Attn: Legal Dept.

Quickway Carriers Inc 113 Candy Lane Nashville, TN 37211

Schwan's Consumer Brands 8500 Normandale Lake Blvd Suite 2000 Bloomington, MN 55437 Attn: Corporate Counsel

Technix Ltd 5645 Kugler Mill Road Cincinnati, OH 45236 Attn: Juan Lazarde

Act Smart Inc. 9066 Nottingham Way Mason, OH 45040 Attn: Jacqueline G. Mack

Capital Cleaning Contractors Inc 11 Walt Whitman Road Huntington Station, NY 11746 Attn: Sam Blasdale

Southeastern Machinery dba O'Brien Kelly Anderson Business Park One American Way Anderson, SC 29621 Attn: Nancy Ivey

Watermark Research Partners 4134 Wenbrook Dr. Cincinnati, OH 45241 Attn: Dr. Barb Schneider

The Aurias Group, Inc.
1729 Redwood Grove Terrace

Lake Mary, FL 32746

Custom Home Mortgage 1554 Westover Loop Lake Mary, FL 32746

Cyberspace to Paradise 1392 Woodland Blvd. DeLand, FL 32720

Devlen Engineering 1025 Greenwood Boulevard Lake Mary, FL 32746

Flowers Bakeries 1925 Flowers Circle Thomasville, GA 31757

Franklin Bank 9800 Richmond Houston, TX 77042

J. Anthony & Associates 270 Davidson Avenue Somerset, NJ 08873

Irvin Construction 1084 S.E. 58<sup>th</sup> Ave. Ocala, FL 34471

LD Marketing, Inc. 2950 Lake Emma Road Lake Mary, FL 32746

Magna Medical Holdings 335 Riedar Avenue Longwood, FL 32750

NAATPN 4044 W. Lake Mary Blvd. Lake Mary, FL 32746

Orlando Software Group 2311 Palm Way Sanford, FL 32773 PBS & Associates 1705 Lakecrest Ave. Tampa, FL 33510

Private Client Group 3508 Silver Thorn Court Oviedo, FL 32766

TJM Communications 2760 Cypress Head Trail Oviedo, FL 32765

The Money Place 1025 Greenwood Boulevard Lake Mary, FL 32746

SIGMA Financial Corporation 11221 Groveview Way Sanford, FL 32773

STS, Inc. 105 Nobel Court Alpharetta, GA 30005

Capitas Executive Solutions 7791 Belfort Parkway Jacksonville, FL 32256

Barbara Elkes 3611 Thompson Road Lake Mary, FL 32746

Heritage Advisors, Inc. 315 Longfield Circle Lake Mary, FL 32746 Attn: Mark E. Arnold

IMCG 769 Timacuan Blvd. Lake Mary, FL 32746

Law Offices of James Miller 739 Keeneland Pike Lake Mary, FL 32746

Nevada Corporate Offices

1306 W. Craig, Suite E-106 Las Vegas, NV 89032

Pankau Consulting 18020 Trails End Road Conroe, TX 77385

Quantum Management (U.S., Inc.) 304 East Colonial Drive Orlando, FL 32801 Attn: Richard A. Wagner

Rogers Coleman Pendas 34 East Pine Street Orlando, FL 32802

Snelling Personnel Services 1025 Greenwood Boulevard, Suite 300 Lake Mary, FL 32746

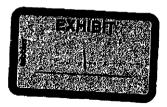
Vestor Realty 105 Sarasota Quay Sarasota, FL 34236

Lauren Zimmerman 46 Minnehaha Circle Maitland, FL 32751

Clerk of Courts

#### PS EXECUTIVE CENTERS, INC. SUMMARY INCOME STATEMENTS

	Historical	Projected																
	1/16/04	01/23/04	01/34/04	January Total	02/06/04	92/13/04	92/20/84	02/27/04	Tehrusey Tate		03/12/04	03/19/84	83/26/84	March Total	84/82/D4	04/09/04	91/16/04	April to Unic
SALES	s .	\$ 572,000	\$	\$ 572,000	s ·	s . :	541,000	š .	\$ 541,000	s .	\$ - :	\$ \$41,000		\$ 541,000		s -	\$ 541,000	
DIRECT OPERATING EXPENSE	372.127	6,214	25,755	404,096	174,765	234,354	4,720	35,775	449,614	71,370	222,604	4,570	33,575	334,119	39,078	241,000	18,624	298,694
OPERATING PROFIT	(372,127)	563,786	(25,755)	167,905	(174,765)	(234,354)	536,280	(35,775)	91,386	(71,370)	(222,604)	536,430	(35,575)		(39,070)	(241,000)	522,376	
Operating margin				29%					17%					32%		,		15%
SELLING, GENERAL & ADMINISTRATIVE EXPE	10,973	50,120	61,465	122,558	17,855	42,245	6.195	47,875	\$34,165	18,155	42,245	6,195	48,470	115,065	18,855	38.145	6,145	63,145
OPERATING INCOME	(383,100)	515,666	(87,228)	45,347	(192,626)	(276,599)	<b>530,04</b> 5	(83,645)	(22,779)	(89,525)	(264,849)	510,235	(84,045)	91,816	(57,925)	(279,145)	516,231	179,161
OTHER INCOME (EXPENSE)	(44,171)	(14,400)	(26,289)	(34,860)	(14,000)	(14,400)		(25,289)	C4,689	(14,000)	(14,400)		(26,289)	(54,689)	(14,000)	(14,406)	_	(28,400)
INCOME BEFORE TAXES	(427,271)	501,266	(113,509)	(39,514)	(206,620)	(290,999)	530,085	(109,934)	(77,468)	(103,525)	(279,249)	530,235	(110,334)	37.127	(71,925)	(293,545)	516,231	
TAXES					•		•								_			
NET INCOME (LOSS)	\$ (427,271)	\$ 501,266	\$ (113,509)	\$ (39,514)	5 (206,628)	(290,999) \$	530,085	\$ (109,934)	\$ (77,468)	\$ (103,525)	\$ (279,349)	530,235	\$ ()[0,334)	3 37,127	\$ (71,925)	\$ (293,545)	\$ 516,231	\$ 150,761



	Historical						<del> </del>			PROJECTED								1
1	01/14/04	81/23/64	11/3894	Japanery total	62/96/94	42/13/04	61/20/04	#2/27/B4	February total	03/04/94	43/12/04	03/79/84	03/26/04	March total	04/02/04	100001	04/16/04	April to date
Net Income	S (427,271)	\$ 503,266	\$ (113,509)	\$ 387,758	5 (206,620)	S (290,999) S	530,085	(105,534)	\$ (77,468)	5 (103,525) 5	(279,249) \$	530,215 \$	(110,334)	\$ 37,127	\$ (71,925) S	(273,545) \$	516,231	\$ 130,761
						•						3,500	3,500	14,000	3,500	3,500	3,500	10,500
Organization	3,460	3,500	1,500	7,000	3,500	3,500	3,506	3,500	14,000	3,300	3,500	3,300	3,300	14,000	3,500	3,300	3,700	14,500
Changes in. Accounts Receivable	i l	(571,418)	210,500	(360.911)	512,000		(531,500)		40,500		541,000	(\$41,000)	_			541,000	(54E,000)	
Other Assets		(3/1,418)	210,500	(200228)	372,000	•	(151,200)	:		_	34,300	(511,500)					(-1	1
Accounts Poyable		52,834	(\$2,854)	(20)		•		:		]	-							
Defended sales		(24,174)	(32,034)	(24,174)			-									-		
Security deposits	1	(31)	-	(31)		-	-			(14,530)	(30,676)	-		(45,200)		-		[
Other Current Lieb	1	-46	•_	46		<u> </u>									<u> </u>			
Net Cash from Operations	5 (423,811)	\$ (37,964)	\$ 47,638	\$ 9,670	3 368,890	5 (207,499) S	2,081	(106,434)	5 (22,968)	\$ (114,455)	s 134,581 S	(7,265) \$	(105,834)	5 9,927	S (68,425) S	250,955 \$	(21,269)	\$ 161,261
				1					•						l			]
Contact Second Proper	1			•										l .				"
Capital Rependianes Other			_	1 : !		_	_				_	_		1 :				l . I
1001				<b></b>										· · · · · ·				
Net Cash from Investing	s .	s .	<b>.</b>	ls .	\$ -	s - s			s .	s .		\$		s .	s - s	5		s .
•	Ť	_	_	1					1	1				i	İ			l l
•	1			1					i	Ī				Ì				1
Proceeds Dark long-torn debt	s .	5 ·	s .	s -	s -	5 - S	• !	,	* -	\$ .		- \$	•	5 -	<b>[5</b> - 5	- \$	•	
Proceeds from line of credit, set																•	•	!
Proceeds from letters of credit				1	113,980	•		•	113,960		-	•	-	:		-	-	
Replyment of long-term debt		(15,300)	•	(15,300)	•	•	(15,300)	•	(15,300)	•	•	(15,300)	•	(15,300)	· ·	-	(15,300)	(15,300)
Shareholder descripenions		<u>_</u>	<del></del>	<del></del>						····			<u></u> -	<u>-</u> -	<del></del>	<del></del>		
Net Cash from Flaunding	l	S ((5,300)		\$ (15,300)	5 113,500		(15300)		5 30,480	١		(15,300) \$	_	1 (15,300)			(14,300)	3 (18,500)
	F	1	<u> </u>	12	· · · · · · · · · · · · · · · · · · ·	Z								-	1			
Total Change to Cost		5 (53,260)	\$ 67,638	\$ (5.691)	\$ 482,860	\$ (287,499) \$	(13,215)	(186,434)	\$ 75,712	5 (114,555)	5 234,581 5	(32,565) 5	(106,834)	\$ (9,373)	3 (68,425) \$	250,955 \$	(36,569)	\$ 145,961
	i	1							1	}				ł				! I
Depluring Cash Halon	S 108.663	\$ 98,644	\$ 45,374	5 93,644	5 93,014	\$ 575,874 5	288,375	5 275,160	\$ 93,914	5 168,726	S 54,177 1	288,752 \$	366,387	S 368,736	5 159,353 5	90,928 \$	341,883	3 199.353
Ending Cash Balance	5 100,643	S 45.37h	\$ 93,014	\$ 93,014	5 575,874	S 288,375 S	275,160	168,726	5 168,726	\$ 54,171	5 288,752 5	266,187 5	139,353	s +59.353	5 90,928 S	341,483 \$	305,314	5 395,314
	- 100,000	, <b>13</b> 572													1111111111111			

PS EXECUTIVE CENTERS, INC. Detail Income Statement

	r-									PROMETED								
1	Historical 1716/2004	1/13/2004	1/30/2004	Jeografy Total	2/5/2004	2/13/2004	2/19/2004	1/23/1904	February Total	3/5/3604	3/12/7004	3/19/2004	374794	March Tetal	4/3/73994	4/9/2001	#34/30A	April 1-16 Total
REVENUE	3			\$ 572,000		. 15			\$ \$41,000		, 1							\$ 541,000
DIRECT OPERATING EXPENSES:	354,387		(15,000)	339,387	157,580	231,394		j	389,961	55,300	219,494			274,984	23,500	237,330	14,151	374,884
Telephone services	1,444	3.889	16,870	22,223	2,330	1,050	2,650	13,290	19,580	2,550	1,050	2,650	13,250	19,500	2,530	1,050	2,650	6,290
Postage Cellular servina	170	160	2,725	3,825	800	200	200	2,375	3,575	800	200	200	2,375	1,575	800	200	200	1,300
Critish service Liffeet	2910	480 280	609 209	1,700 3,318	300 1,950	300 418	300 450	300 E	3,360	300 1,438	300 450	380 456	300 450	1,300	320 1,358	380 1,150	300 1 490	700 2.850
Courier and delivery	1,149	905	1,555	3,609	645	645	795	3,495	3,580	645	793	445	1,495	3,500	643	645	645	1,935
Fattifices and equipment emois	6,774	320	68,120	25,214	5,625	325	225	16,525	23,200	5,625	325	325	16,923	29,200	5,625	321	225	4,175
Telephone maintenance Cable/Scielline TV Services	33 <del>4</del> 125	•	300 336	636 645	145	•	•	500 445	500 ( 540 (	•	•	•	300 445	445	•	•	•	
Leve Expense	111	:	25	213	1,200	:	:	23	1,233	;	-	;	3	l ii	480	:		400
Parking	4,024		•	4,034	4,000				4,000	4,000		•		4,000	4.000	•	•	4,000
Pager service Fasionness marries masses	· •	•	_ <sup>10</sup> L	10	•	•	•	10		:		•	10	10.1	•	:	: '	:
Total Direct Operation Expe	332.137	4.314	25,755	401,996	174,765	734,351	4.720		49.44	***	221.664	4.570	35,575	334,139	39,576	241,000	13.674	298,694
								15,773	492,614	11.310								
OPERATING PROFIT	(372,127)	565,786	(25,715)	167,963	(174.763)	(234,354)	536,280	(\$\$,775)	91,396	(71,370)	(222,684)	526,430	(35,575)	204,881	(39,070)	(241,000)	522,376	242,905
SELLING, CIENTRAL & ADMINISTRAT	IVE EXPENSES		l l		l			3	ا <sup>ت</sup> '' ا				1				1	
Adventaing Accounting that	•	1,000	. 1	£,900		•	1,000		أنسم	300	•	1,000		380	•	•	1,000	.080
Travel and examplelle separate	:	1,000	: 1	1,400	:	:	1,000	: 1	1,000	:	:	1,000	: 1	7,000	:		1,000	1,000
ited fiebt		•		-	•		•			•								
Commissions Contract Jahre	2,654 160	100	73	2,829 140	249	•	100	73	415	240	•	100	15	413	1,240	•	106	1340
Prafessional face		:	: 1		:	;		:	:1	:	•	:	: 1	:	:	:	: :	•
Office suptim	542	1,120	2,674	4,332	445	945	245	<b>1971</b>	3,136	445	945	845	293	3,130	445	945	445	1,835
Sould Equipment Repoles and parisonness	962	150	390	1,462	959	190	150	390	1500	250	150	150	350	1,500	890	150	150	1,150
Employee basefits	300	:~	:~]	800		:-	100	370	1,500	#500 *	130	130	330	1,390	830	130	130	1,130
Deprovision and americanism	13,000	•		13,000	11,906	1,760		650	14,400	11,900	1,700		800	14,400	11,900	1,786	-	13,600
Balleries, benefits and sciented payroli: toerros	(9,146)	47,750	49,590 6,730	27,954 6,790	7,906 636	38,450	4,100	32,650	85,908 5,950	3,900	79,450	4,108	39,459 5,336	94,500 1,950	3,500 620	35,350	4.100	42,950
Giffs and properties		;	*						3,930	-	:	:	7,1,0	3,550	eto.	:	7120	929
Ments and extertal report		-	3,000	1,000		•	•	909	900	•		•	300	900		•	50	50
General instruger Instruces (Corporate)	1 :	:	:	- :		:	- :		: :	:	:	•	•	•	•	•	•	•
Legal Fets (Consents)		:	- :				÷	: 1		:	:	:	: :	1	:	:	:	:
Interest (Corporate) Tasse - other	•	•	1	•	•	•	-	- }	.}	•		-	1	-1	-	•	- 1	
Mistellmons	177	:	1,016	1,747	in	:		i70	970	300	:	:	478		300	•	•	300
Other (expense)		•				•		77	***!	:	:	:	."	**:1	•	• •	:	-
Other treams	<u> </u>				· · · · · · · · · · · · · · · · · · ·			- •		<u>-</u>								
Total Indicast Operation Expense	10.97)	34,129	61,465	(22,558	17,055	42,245	6.195	47,876	114.65	13,155	42.245	6,191	41,470	115,065	18,855	12,145	6,141	67,145
Net Income (Lam) Sefare Affocution	(393,100)	515,466	(27,220)	45,347	(192,620)	(278,599)	590,005	(81,615)	(22,779)	(89,525)	(164,049)	530,231	(84,885)	91,314	(57,925)	(219,145)	518,231	175,161
Corporate Aflecation	(44.171)	(14.400)	acun	184,0101	(14,000)	(14,499)		(25,280)	(94.692)	(14,000)	114,400)	•	(24,289)	(51,640)	(14 (500)	(14,400)		(28,400)
Net Income (Lase)	3 (427,2717)	501,366 1	(113,309)	\$ 139,5141	\$(205,630 _5	(290,999) 5	539.085 E	(109,934)	5 /22.440	3 (103,575) 3	(279.249) 3	539,275 5	(110.330)	\$ 37,127	\$ (71,925) 5	(293,545) \$	516.231	150,761
			111111111	4 137-141	4 1000,014	- 14 - 47 x x 11 1	2-5003 9	1177,7340	1//3/94	9 [1032/3[.)	1215-1491	23(21) 3	11(8.354)	s 31,127	> (11.7(S) 3	(1012101)		130,761

## PS EXECUTIVE CENTERS, INC. SUMMARY INCOME STATEMENTS

	1				<del></del>				***************************************	·								
,	Historical									Projected								
	1/16/04	01/23/04	01/30/04	January Total	02/06/04	02/13/04	82/20/04	02/27/84	Pebruary Tota	83/95/04	03/12/04	03/19/84	03/26/04	March Tetal	04/02/04	64/09/04	04/16/04	April to Date
SALES	\$ .	\$ 572,000	\$ .	\$ 572,000	\$ -	<b>s</b> .	5 541,008		\$ 541,000	\$ .	<b>s</b> - !	541,000	\$ .	\$ 541,000	s .	<b>s</b> .	\$ 541,000	\$ 541,000
DIRECT OPERATING EXPENSE	372,127	6,214	25,755	404,096	174,765	234,354	4,720	35,775	449,614	73,370	222,604	4,570	.35,575	334,319	39,070	241,000	18,634	298,694
OPERATING PROFIT	(372,127)	565,786	(25,753)	167,905	(174,765)	(234,354)	536,280	(35,775)	91,386	(71,370)	(222,604)	536,430	(35,575)	206,881	(39,070)	(241,000)	522,376	
Operating mergin				2074					1756					,196				41%
																		1
SELLING, GENERAL & ADMINISTRATIVE EXPE	10,973	\$0,120	61,465	122,558	17,855	42,245	6,193	47,870	114,165	18,155	42,245	6,195	48,470	115,065	18.855	38,145	6,145	63,345
OPERATING INCOME	(383,100)	\$13,666	(87,220)	45,347	(192,620)	(276,599)	530,085	(83,645)	(22,779)	(\$9,525)	(264,849)	530,235	(84,045)	91,216	(57,925)	(279,145)	516,231	
										i								
OTHER INCOME (EXPENSE)	(44,171)	(14,400)	{26,289}	(\$4,860)	(14,890)	(14,400)		(26,289)	(54,689)	(14,000)	(14,400)		(26,289)	(54,689)	(14,000)	(14,400)		(28,400)
INCOME BEFORE TAXES	(427,271)	501,266	(113,509)	(39,514)	(206,620)	(290,999)	530,005	(109,934)	(77,468)		(279,249)	530,235	(110,334)			(293,545)	\$16,231	
										I							•	
TAXES					<b>-</b>	·												
NET INCOME (LOSS)	\$ (427,271)	\$ 501,266	\$ (115,509)	\$ (39,514)	5 (206,620)	\$ (290,999)	\$ 530,085	\$ (109,934)	\$ (77,468)	\$ (103,575)	\$ (279,249)	530,235	5 (110,330	\$ 37,127	S (73,925)	\$ (293,545)	\$ 516,231	\$ 150,761

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THU-19105 0647-1 pdf810 04-10686 Harry W Greenfield 600 Superior Ave E Bank One Center #1400 Cleveland, OH 44114

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Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850