

TRACY HATCH  
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C3 STRATEGIC SOLUTIONS, LLC

July 3, 2025

**REDACTED**

Adam Teitzman,  
Commission Clerk  
Office of the Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

2025 JUL -7 AM 8:54  
COMMISSION  
CLERK

**Re: Docket No.**

Application of Forged Fiber 37, LLC for Certificate Authority to provide local telecommunications services.

Dear Mr. Teitzman:

Enclosed for filing is an Application by Forged Fiber 37, LLC for a Certificate of Authority to provide telecommunications services in Florida. The application contains certain confidential information which has been redacted. An unredacted copy containing the confidential information is submitted separately with this application. Also enclosed is a cashier's check in the amount \$500.00 for the application fee.

If you have any questions, please do not hesitate to contact me.

Sincerely,

Tracy Hatch

COM \_\_\_\_  
AFD \_\_\_\_  
APA \_\_\_\_  
ECO \_\_\_\_  
ENG \_\_\_\_  
GCL \_\_\_\_  
IDM' 1copy app \_\_\_\_  
CLK \_\_\_\_

**FLORIDA PUBLIC SERVICE COMMISSION**  
**OFFICE OF INDUSTRY DEVELOPMENT**  
**AND MARKET ANALYSIS**

**APPLICATION FOR ORIGINAL AUTHORITY**  
**OR TRANSFER OF AUTHORITY**  
**TO PROVIDE**  
**TELECOMMUNICATIONS SERVICE**  
**IN THE STATE OF FLORIDA**

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**INSTRUCTIONS**

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

**Florida Public Service Commission**  
**Office of Commission Clerk**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

## **APPLICATION**

This is an application for (check one):

**X Original certificate** (new company)

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

Forged Fiber 37, LLC

2. The Florida Secretary of State corporate registration number: M25000007581

3. F.E.I. Number: 39-2468175

4. Structure of organization:

The company will be operating as a:  
(Check all that apply):

	Corporation	General Partnership
	Foreign Corporation	Foreign Partnership
X	Limited Liability Company	Limited Partnership
	Sole Proprietorship	Other, please specify below:

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**If a partnership**, provide a copy of the partnership agreement.

**If a foreign limited partnership**, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: \_\_\_\_\_

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**5. Who will serve as point of contact to the Commission in regard to the following?**

**(a) This application:**

Name: Madeline Warrington  
Title: Government Operations Director  
Street Address: 110 E. Carolina Street  
Post Office Box: \_\_\_\_\_  
City: Tallahassee  
State: Florida  
Zip: 32301  
Telephone No.: (850) 228-0231  
Fax No.: \_\_\_\_\_  
E-Mail Address: mw443k@att.com

**(b) Ongoing operations of the company:**

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Madeline Warrington  
Title: Government Operations Director  
Street Address: 110 E. Carolina Street  
Post Office Box: \_\_\_\_\_  
City: Tallahassee  
State: FL  
Zip: 32301  
Telephone No.: (850) 228-0231  
Fax No.: \_\_\_\_\_  
E-Mail Address: mw443k@att.com  
Company Homepage: \_\_\_\_\_

**(c) Optional secondary point of contact or liaison:**

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: Madeline Warrington  
Title: Government Operations Director  
Street Address: 110 E. Carolina Street  
Post Office Box: \_\_\_\_\_  
City: Tallahassee  
State: FL  
Zip: 32301  
Telephone No.: (850) 228-0231  
Fax No.: \_\_\_\_\_  
E-Mail Address: mw443k@att.com

6. Physical address for the applicant that will do business in Florida:

Street address: 208 Akard St.  
City: Dallas  
State: TX  
Zip: 75202  
Telephone No.: (201) 821-4106  
Fax No.:  
E-Mail Address:

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company.

Forged Fiber 37, LLC is a startup entity and does not currently hold any certifications in any state nor has it operated as a telecommunications company in any state.

(b) **applications pending** to be certificated as a telecommunications company.

Forged Fiber 37, LLC anticipates filing applications in additional states.

(c) **been certificated** to operate as a telecommunications company.

Forged Fiber 37, LLC has not been certificated as a telecommunications company in any state.

(d) **been denied authority** to operate as a telecommunications company and the circumstances involved.

Forged Fiber 37, LLC has not been denied authority to operate as a telecommunications company in any state.

(e) **had regulatory penalties imposed** for violations of telecommunications statutes and the circumstances involved.

Forged Fiber 37, LLC has not been subject to any penalties imposed for violations of telecommunications statutes in any state.

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved.

Forged Fiber 37, LLC has not been involved in any court proceedings with any other telecommunications entity.

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings? ☐ Yes ☒ No

If yes, provide explanation.

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(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? ☐ Granted ☐ Denied ☒ Neither

If granted provide explanation and list the certificate holder and certificate number.

N/A

If denied provide explanation.

N/A

(c) an officer, director, and partner in any other Florida certificated telecommunications company? ☐ Yes ☒ No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

N/A

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

**Note:** *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

- (a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Please see the biographies attached as Attachment A.

- (b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Please see the biographies attached as Attachment A.

- (c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

Forged Fiber 37, LLC is a new wholly-owned subsidiary of AT&T. Because Forged Fiber 37, LLC is a newly created startup entity, it does not have existing audited financial statements. In lieu of audited statements, Forged Fiber 37, LLC submits a confidential forecasted pro forma financial statement.

Please see Attachment B for redacted version of the pro forma financial statement. The unredacted version of the pro forma is filed under separate cover.

**10.** Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

☐ Florida Public Service Commission

☐ Website – Please provide Website address: \_\_\_\_\_

☒ Other – Please provide address:

Forged Fiber 37, LLC will provide communication services to customers on an individual case basis pursuant to negotiated contracts.

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "*Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.*"

I understand that any false statements can result in being denied a certificate of authority in Florida.

**COMPANY OWNER OR OFFICER**

Print Name:	Kevin Marvin
Title:	Senior Executive Director – Corporate Development
Telephone No.:	(972) 757-5681
E-Mail Address:	km488b@att.com

Signature: \_\_\_\_\_



Date: \_\_\_\_\_

7/3/25

## **CERTIFICATE TRANSFER**

As current holder of Florida Public Service Commission Certificate Number \_\_\_\_\_,  
I have reviewed this application and join in the petitioner's request for a transfer of the  
certificate.

### **COMPANY OWNER OR OFFICER**

Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## **ATTACHMENT A – MANAGEMENT BIOGRAPHIES**



## Kevin Marvin

### ***Senior Executive Director – Corporate Development***

Kevin leads cross functional teams that evaluate and execute acquisitions, divestitures, joint ventures and minority investments for AT&T. As a leader in the Corporate Development & Ventures group, Kevin coordinates and manages transactions that help AT&T reshape its asset portfolio to position the company for future growth.



Since joining AT&T in 2010, Kevin has played pivotal roles in key transactions for the company including the spinoff of WarnerMedia to Discovery, acquisitions of Leap Wireless, AppNexus and Mexican wireless operators Iusacell and Nextel, the sales of Xandr, TMZ, a 75% equity interest in Central European Media Enterprises and AT&T's wireline assets in the state of Connecticut.

Kevin is a Chartered Financial Analyst (CFA) charterholder, holds a Masters in Business Administration from Northwestern University's Kellogg School of Management and a Bachelor of Science in Business Administration from Washington University in St. Louis.

Kevin, his wife Janelle, and daughters Ella (13) and Adalyn (11) reside in Dallas, Texas. His community involvement has included helping to found the non-profit Emerge Lake Highlands as well as prior board membership and leadership positions at Caring for Kids and the St. Patrick Center.



## Zach Frady

### ***Director – Access Construction & Engineering***

Zach currently leads the team that engineers and builds the wireline network for AT&T in Florida. His team is responsible for new network builds as well as reconfigurations of existing network assets for both fiber and copper infrastructure.

In the 26 years Zach has been with AT&T, he has worked in network construction and engineering in various capacities. During his tenure, he has led teams and efforts to build backbone fiber in major metropolitan areas, ensure residential and commercial developments have network capacity available for new customers, built PON fiber to more than 500,000 locations, designed and built infrastructure to support AT&T Wireless networks from 2G to 5G, helped transition thousands of customers from legacy networks to more robust solutions, and removed over 5 million feet of copper cable.

Zach holds a Bachelor of Science in Engineering from Mercer University (with a focus in Mechanical Engineering) and a Master of Science in Mechanical Engineering from the Georgia Institute of Technology.

Zach, his wife Melanie, daughter Lyla (15), and son Lucas (13) live in Jacksonville, Florida. He spends his time in the community supporting his daughter's cross country and track competitions in addition to his son's robotics competitions and tennis matches.



ATTACHMENT B - REDACTED

Forged Fiber 37, LLC  
Pro Forma Financial Statement

(\$ in millions, units in thousands)		Pro Forma		
Fiber Build and Penetration		2026E	2027E	2028E
Houses Passed				
(change from prior period)				
EOP Subscribers				
Penetration				

Income Statement

Revenue			
Cost to serve			
G&A			
Property Taxes and Other			
Operating Expenses			

EBITDA	
Capital Expenditures	